



Start-up character with flat hierarchies and the security of an established medium-sized company. Both in one company? Yes, with us - with CHERRY! We are an agile company - if you want to make a difference and shape the future, you've come to the right place. Become part of the CHERRY family!

Cherry is a global manufacturer of high-end mechanical keyboard switches and computer input devices such as keyboards, mice, microphones and headsets for gaming & e-sports and (hybrid) office workstation applications as well as industrial applications and the healthcare sector. Since its founding in 1953, Cherry has stood for innovative and high-quality products and services that are developed specifically for different customer needs.

For the further growth of the **Cherry E-Commerce GmbH** we are recruiting a

Key Account Manager E-Commerce (m/w/d) **- remote option**

Your tasks:

- Expansion and maintenance of business relationships with e-commerce customers with the goal of sustainable sales growth
- Acquisition of new customers and platforms
- Defining and implementing measures to increase the visibility of CHERRY products among the relevant customers
- Presentation and active sales of the products
- Regular reporting to the supervisor

- Planning, preparation and execution of annual, acquisition, closing and price meetings as well as their follow-up and documentation
- Independent customer development planning as well as identification of new potentials with existing customers
- Open, constructive and regular communication within the sales team as well as with internal departments such as Product Management, Marketing and Internal Sales
- Responsibility for customer loyalty and customer-related marketing

Your profile:

- Completed studies in business administration or comparable training/studies with a commercial background
- Professional experience in key account management or business development
- Experience in e-commerce environment desirable
- Business fluent in German; good English skills and technical understanding is an advantage
- High degree of team spirit, ability to work under pressure, ability to deal with conflict and enthusiasm combined with strong goal orientation and excellent communication skills

We offer:

- An exciting working environment at a "hidden champion"
- Motivated and committed teams with strong team spirit
- Well structured on-the-job training, which includes an individual training program
- Flat hierarchies and a high degree of freedom in decision-making

APPLY NOW

DOES THE JOB SUIT YOU?

If so, we look forward to receiving your application via our website at www.cherry.de.

Kontakt

If you have any further questions, please do not hesitate to contact us on [+49 9643 20 61 - 533](tel:+4996432061533) or by e-mail at martin.fiedler@cherry.de.

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